

Wyld Networks

Analysis - Comment - Updated: 02/05/2023

Mangold Insight looks positively on recent order inflow from an american customer. Total orders now amount to MSEK 84.8, of which MSEK 13.5 relates to data orders. It strengthens Mangold's belief that Wyld can reach our estimates.

Breaking ground in the US

Wyld has received an order of SEK 8.8 million in April. It was placed by a system integrator in the energy sector. A minor part of this order relates to data. The customer provides specialized sensors for infrastructure monitoring in the oil and gas industry. Mangold looks positively on Wyld's expansion into a large market with high growth potential.

Wyld will add multi-operator capabilities

Wyld announced on April 28 that a new version of Wyld Connect and Wyld Fusion would be released. The versions will support multi-operator capacity for Satellite IoT. This means that a single Wyld Connect module can communicate with each of the three satellite constellations. The time delay for data delivery will be reduced with the new version of Wyld Connect, improving data delivery through Eutelsat and Lacuna. The Wyld Fusion update allows customers to seamlessly manage data across multiple satellite constellations. Expanded capabilities improve Wyld's offering and enable quality-assured delivery of data globally. Wyld's partner Lacuna Space expanded its satellite constellation from six to seven satellites in April. This increased capacity increases the robustness of the services and enables improved data collection and analysis.

Well on the way to estimate

Mangold estimates the order value of Wyld Connect to be equivalent to approximately 253,1 thousand units that will generate up to USD 5 per unit in data revenue per month when deployed. The units will be delivered over 3 to 4 years starting in 2023. Given that the exact time of delivery is not published, we assume that they will be delivered progressively over the year. It is expected to lead to a high growth rate on a quarterly basis. Mangold estimates that the company will achieve revenue of approximately 40 million by 2023. Mangold repeats the Buy recommendation with a target price of SEK 29.00 per share.

Information

Price Target (SEK)	29,00
Risk	High
Price (SEK)	11,08
Market cap (MSEK)	147,8
Shares (M)	13,3*
Free float	31%
Ticker	WYLD
Next Report	2023-05-31
Website	wyldnetworks.com
Analyst	Pontus Ericsson

*Does not include TO3



Price development %	1m	3m	12m
WYLD	-8,4	-5,9	-18,3
OMXSPI	1,2	0,2	0,8

WYLD NETWORKS- GROWTH ESTIMATE

(MSEK)	Q1E	Q2E	Q3E	Q4E	2023E
Revenue	4,0	7,0	12,0	17,2	40,2
Quarterly growth		75%	71%	43%	

Source: Mangold Insight

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Mangold last analysed Wyld Networks on 12 April 2023.

Mangold's analyst does not own shares in Wyld Networks.

Mangold does not own shares in Wyld Networks, such as for own stock.

Mangold does not own shares in Wyld Networks through assignments, such as a liquidity guarantor.

Mangold has performed services for the company and has received remuneration from the company for these.

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Recommendation structure:

Mangold Insight grades its share recommendations over a 12-month period, according to the following structure:

Buy – An upside in the share of at least 20%

Increase – An upside in the share of 10–20%

Neutral – An upside and downside in the share of 0–10%

Decrease – A downside in the share of 10–20%

Sell – A downside in the share of at least 20%